

Course Name	Source	Hours
Professional & Management Liability: Exposures & Insurance Coverage	IRMI	10 PC
Cyber and Privacy Liability Exposure and How to Insure Them	IRMI	10 PC
EPL: Understanding the Exposures and Insurance Coverage	IRMI	10 PC
Fiduciary Liability: What You Need to Know About Exposures and Insurance	IRMI	10 PC
How to Insure D&O Liabilities	IRMI	10 PC
Understanding D&O Exposures	IRMI	10 PC
Common Features of Professional and Management liability Policy Forms	IRMI	7 PC
Credit Insurance	IRMI	7 PC
Private Company and Nonprofit D&O Liability Exposures and Insurance	IRMI	7 PC
Professional Liability Insurance Coverage Triggers	IRMI	7 PC
Property and Casualty Reinsurance Fundamentals	IRMI	7 PC
Fundamentals of Construction Risk Management and Insurance	IRMI	3E 7 PC
Commercial Auto, Surety, CIPs, and Miscellaneous Lines	IRMI	10 PC
Commercial Liability Insurance for Contractors	IRMI	10 PC
Contractual Risk Transfer in Construction	IRMI	10 PC
Property Insurance for Contractors	IRMI	10 PC
Workers Compensation for Contractors	IRMI	10 PC
101 Commercial Lines Coverage Gaps and How to Close Them	IRMI	15 PC
Additional Insured Issues	IRMI	7 PC
Captives as Risk Retention Mechanisms	IRMI	7 PC
Contractors Pollution Liability	IRMI	7 PC
Controlled Insurance Programs	IRMI	7 PC
Design-Build Risks and Insurance	IRMI	7 PC
Forming and Operating a Captive Insurer	IRMI	7 PC
Political Risk Insurance	IRMI	7 PC
Principles of Fraud Detection: Construction	IRMI	7 PC
Umbrella Liability Insurance for Contractors	IRMI	7 PC
Understanding Construction Insurance Rates and Premiums	IRMI	7 PC
20 Key Questions To Ask When Writing Homeowners Insurance	Web CE	4 PC
Additional Insured Status	Web CE	8 PC
Adjusting Suspicious or Fraudulent Fire Claims	Web CE	8 PC
Advanced Flood Insurance: Elevation Certificates and Grandfathering	Web CE	4 PC
Agricultural Insurance and Risk Management	Web CE	9 PC
AML: Understanding the Rules for Insurance Producers and Employees	Web CE	2 PC
Avoiding Errors and Omissions Claims: A Guide for Insurance Producers	Web CE	6 PC
Claim Adjusting: The Top 15 Rules	Web CE	4 PC
Claims 101	Web CE	8 PC
Claims Evaluation	Web CE	5 PC
Claims Handling Best Practices	Web CE	10 PC
Claims Investigation	Web CE	6 PC
Claims Resolution	Web CE	7 PC
Commercial Auto Insurance: Understanding the Coverages	Web CE	10 PC
Commercial General Liability	Web CE	12 PC
Commercial Lines 101	Web CE	6 PC
Commercial Property Insurance	Web CE	8 PC
Commercial Surety Fundamental	Web CE	10 PC
Commercial Umbrella Liability	Web CE	5 PC

Course Name	Source	Hours
Contract Surety Fundamentals	Web CE	9 PC
E&O Issues and Answers	Web CE	2 PC
Earthquake Insurance	Web CE	3 PC
Essential Law for the Claims Professional	Web CE	8 PC
Ethical Practice Standards for Today's Producer	Web CE	3 E
Ethical Principles, Ethical Practices	Web CE	3 E
Ethics and the Trust Factor	Web CE	3 E
Ethics Considerations for P&C Insurance Professionals	Web CE	6 E
Ethics for Producers: Cases and Comments	Web CE	2 E
Ethics for Surety Bond Producers	Web CE	3 E
Ethics for the Claims Professional	Web CE	6 E
Ethics for the Insurance Services Practitioner	Web CE	3 E
Ethics in the P&C Insurance Workplace	Web CE	4 E
Ethics: Performance With Integrity	Web CE	3 E
Flood Insurance Fundamentals: NFIP Training for Insurance Producers	Web CE	3 PC
Fraud and Auto Theft Investigations	Web CE	4 PC
Homeowners Insurance	Web CE	11 PC
Homeowners Insurance Valuation	Web CE	3 PC
Homeowners Policy: Key Property and Liability Coverages	Web CE	10 PC
Homeowners Policy: Understanding the Coverages	Web CE	12 PC
Homeowners: Liability Coverages	Web CE	3 PC
Homeowners: Property Coverages & Covered Perils	Web CE	4 PC
Insurance for Small Businesses	Web CE	11 PC
Insurance Fraud	Web CE	6 PC
Insurance Fraud: Red Flags for Property and Liability Insurance	Web CE	4 PC
Insurance Fraud: Understanding the Issues	Web CE	4 PC
Insurance Law for P&C Professionals	Web CE	5 PC
Insurance Regulation and Consumer Protection	Web CE	6 PC
Insuring Personal RVs, Watercraft, Aircraft, ATVs, and More	Web CE	9 PC
Insuring Home-Based Businesses: Questions to Ask, Steps to Take	Web CE	3 PC
Insuring the Rental Car	Web CE	3 PC
Joint Ventures in Construction	Web CE	3 PC
Legal Principles Affecting the P&C Insurance Contract	Web CE	6 PC
Understanding Personal Auto Insurance	Web CE	10 PC
Personal Inland Marine Insurance	Web CE	
Personal Lines 101	Web CE	5 PC
Personal Lines Insurance Coverage Gaps	Web CE	10 PC
Personal Umbrella Insurance	Web CE	10 PC
Property and Casualty Insurance Essentials	Web CE	24 PC
Residential Renters Insurance	Web CE	10 PC
Protection Your Practice: Avoiding E&O Loss Through Documentation	Web CE	3 PC
Risk Management	Web CE	3 PC
The Collision Loss: Total or Repair	Web CE	3 PC
Understanding Crop Insurance Coverages	Web CE	5 PC
Understanding the Workers Compensation System	Web CE	3 PC
Workers Compensation	Web CE	10 PC
Adjusting Suspicious or Fraudulent Fire Claims	Web CE	8 PC
Avoiding Errors and Omissions Claims: A Guide for Insurance Producers	Web CE	7 PC
Ethical Guidelines for Insurance Professionals	The Institute	3 E

Course Name	Source	Hours
Commercial Insurance	The Institute	20 PC
Essentials of Information Technology	The Institute	15 PC
The Strategic Management of Information	The Institute	20 PC
General Insurance for IT and Support Professionals	The Institute	24 PC
Insurer Accounting Management	The Institute	24 PC
Insurer Risk and Capital Management	The Institute	24 PC
Big Data Analytics for Risk and Insurance	The Institute	24 PC
Risk and Insurance Analysis Techniques	The Institute	24 PC
Delivering Insurance Services	The Institute	12 PC
Ocean Marine Insurance	The Institute	24 PC
Inland Marine Insurance	The Institute	24 PC
National Flood Insurance: Fundamentals Exam	The Institute	12 PC
National Flood Insurance: Advance Studies Exam	The Institute	12 PC
Principles of Premium Auditing	The Institute	20 PC
Premium Auditing Applications	The Institute	20 PC
Risk Management Principles and Practices	The Institute	20 PC
Risk Assessment and Treatment	The Institute	24 PC
Personal Insurance: Underwriting and Marketing Practices	The Institute	15 PC
Personal Insurance: Portfolio Management and Issues	The Institute	15 PC
Insurance Regulation	The Institute	20 PC
Insurance Accounting Management	The Institute	24 PC
Insurer Risk and Capital Management	The Institute	24 PC
Primary Insurance Coverages	The Institute	24 PC
Reinsurance Principles and Practices	The Institute	24 PC
Readings in Reinsurance Issues and Developments	The Institute	6PC/1E
Risk Financing	The Institute	20 PC
Risk Management for Public Entities	The Institute	24 PC
Enterprise Risk Management	The Institute	24 PC
Surplus Lines Insurance Operations	The Institute	12 PC
Surplus Lines Insurance Products	The Institute	12 PC
Property Technical Certification I	The Institute	24 PC
Property Technical Certification II	The Institute	24 PC
Property Technical Certification III	The Institute	24 PC

Course Name	Source	Hours
Ethics and the CPCU Code of Professional Conduct	The Institute	3 E
Insurance Essentials	The Institute	6 PC
Intro to Property & Casualty Insurance	The Institute	12 PC
Intro to Risk Management	The Institute	12 PC
Intro to Underwriting	The Institute	12 PC
Intro to Claims	The Institute	12 PC
Intro to Workers Compensation Claims	The Institute	12 PC
Surplus Lines Fundamentals	The Institute	6 PC
Managing Cyber Risk	The Institute	12 PC
Foundations of Risk Management and Insurance	The Institute	24 PC
Insurance Operations	The Institute	24 PC
Business Law for Insurance Professionals	The Institute	30 PC
Finance and Accounting for Insurance Professionals	The Institute	30 PC
Commercial Property Risk Management Insurance	The Institute	24 PC
Commercial Liability Risk Management and Insurance	The Institute	24 PC
Survey of Personal Insurance and Financial Planning	The Institute	24 PC
Personal Risk Management and Property-Casualty Insurance	The Institute	24 PC
Survey of Commercial Insurance	The Institute	24 PC
Financial Services Institutions	The Institute	24 PC
Foundations of Insurance Production	The Institute	24PC
Multiple-Lines Insurance Production	The Institute	24 PC
Agency Operations and Sales Management	The Institute	20 PC
Agency Leadership and Strategic Alignment	The Institute	6 PC
Homeowners Insurance	The Institute	4 PC
Personal Automobile Insurance	The Institute	7 PC
Personal Lines Related Coverages	The Institute	5 PC
Commercial Property Insurance	The Institute	3 PC
Commercial Liability Insurance	The Institute	3 PC
Commercial Automobile Insurance	The Institute	3 PC
Commercial Lines Related Coverages	The Institute	3 PC
Agency Errors & Omissions	The Institute	6 PC
Professional Development & Account Management	The Institute	6 PC
Claim Handling Principles and Practices	The Institute	20 PC
Property Claim Practices	The Institute	20 PC
Liability Claim Practices	The Institute	20 PC
Managing Bodily Injury Claims	The Institute	20 PC
Auto Claim Practices	The Institute	20 PC
Personal and Commercial Auto Coverages	The Institute	9 PC
Property Coverages	The Institute	9 PC
Liability Coverages	The Institute	12 PC
Property and Liability Coverages	The Institute	12 PC
Workers Compensation Claim Practices	The Institute	15 PC
Claims Leadership and Organizational Alignment	The Institute	6 PC
Commercial Underwriting Principles	The Institute	24 PC
Underwriting Commercial Property	The Institute	24 PC
Underwriting Commercial Liability	The Institute	24 PC
Strategic Underwriting Techniques	The Institute	24 PC
Principles of Suretyship	The Institute	24 PC
Contract Surety	The Institute	24 PC
Commercial Surety and Crime Insurance	The Institute	24 PC
Property and Liability Insurance Principles	The Institute	15 PC
Personal Insurance	The Institute	15 PC